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MJ Insurance Named a 2022 Best Practices Agency

Organization selected after participating in the IIABA and Reagan Consulting Best Practices Study

INDIANAPOLIS (Oct. 3, 2022) – [MJ Insurance](#), a leading risk management and employee benefits agency for more than 50 years, has been named a “Best Practices Agency” by the Independent Insurance Agents & Brokers of America (IIABA) and Reagan Consulting.

Best Practices agencies are an elite group of independent insurance agencies around the United States selected after participating in the IIABA “Best Practices” Study Group. The agencies comprising the study groups are selected every third year through a comprehensive nomination and qualifying process and awarded a Best Practices Agency designation. The selected Best Practices agencies retain their status during the three-year cycle by submitting extensive financial and operational data for review each year.

“It is a great honor to be named a Best Practices agency and recognized as one of the highest performing agencies in the U.S.,” said Jon E. Loftin, president + COO of MJ Insurance. “We love what we do, and we demonstrate that every single day through our commitment to our clients and partners.”

More than 2,600 independent agencies throughout the U.S. were nominated to take part in the annual study, but only 282 agencies qualified for the honor. To be chosen,

the agency had to be among the top-performing agencies in one of six revenue categories.

The annual survey and study document the business practices of the highest performing agencies and urges others to adopt similar practices.

MJ Insurance, one of the largest privately-held insurance agencies in America, is a commercial and personal insurance, risk management, retirement and employee benefits consulting agency that since 1964, has grown from a two-person start-up to an agency with more than 200 employees. With offices in Phoenix, Indianapolis and Denver, MJ specializes in a diverse selection of service lines including construction, energy, transportation, manufacturing, sororities and recycling as well as a complete suite of employee benefits programs and services. MJ Insurance believes in a data-driven, tech-enabled approach that helps give clients the best choices and supports a fact-over-fiction decision-making process. MJ Insurance serves clients in more than 16 countries and in every U.S. state.

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ABOUT MJ INSURANCE

Indianapolis-based MJ Insurance exists to inspire the success, fulfillment and wellbeing of each person it serves—associates and their families, business partners, clients and the community. MJ serves a diverse client base that includes local, regional, and national companies. Fifty-eight years after its founding, MJ Insurance continues to expand through culture, service and leadership. Additional information may be found at www.mjinsurance.com.