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MJ Insurance Welcomes New Associates to Indianapolis Headquarters

INDIANAPOLIS – (Jan. 4, 2021) - [MJ Insurance](#), one of the nation's leading insurance agencies with more than five decades of success, has named Holden Crossland, Employee Benefits Consultant; Branden Bushelle, Database Analyst and Matthew Young, Risk Transfer Specialist at its Indianapolis headquarters.

Crossland most recently served as a sales consultant for Paychex, Inc. where he promoted the Paychex software platform and consulted with existing clients to upgrade services and total contract value. He received several distinguished achievements while serving at Paychex, including "Rookie of the Year." Crossland earned a degree in economics and psychology from Miami University.

As an employee benefits consultant, Crossland will consult with existing and prospective clients to understand their business needs. He will identify potential risks and develop strategies to manage costs and drive results for the client's employee benefits program.

Bushelle previously served Zotec Partners as an Integration Engineer. In this role he provided clients with personal support and analysis to resolve any issues during and

after the implementation process. He also maintained 14 Mirth appliances in AWS and local data centers. Bushelle earned a degree in management information systems and marketing from Butler University.

As a database analyst, Bushelle will be responsible for developing methods to obtain and analyze data to improve the quality and efficiency of data systems. He will create, execute, and troubleshoot complex queries to clean, manipulate and normalize datasets.

Young previously worked at Origin Specialty Underwriters as an Underwriter, where he was responsible for managing a large book of business and fostering agent relationships. Young earned his degree in business marketing from Eastern Illinois University.

As a risk transfer specialist, Young will analyze, negotiate and review quotes from key carriers. He will own the risk transfer process in order to develop the best program to match the client's risk tolerance, including alternative funding programs.

"We are looking forward to welcoming Holden, Branden and Matthew to our growing team," said Jon Loffin, President + COO at MJ Insurance. "Each associate will join a separate department; thus, three teams will have a talented new addition to help start the new year strong."

MJ Insurance, one of the largest privately-held insurance agencies in America, is a commercial and personal insurance, risk management and employee benefits consulting agency that since 1964, has grown from a two-person start-up to an agency with more than 170 employees. With offices in both Phoenix and Indianapolis, MJ specializes in a diverse selection of unique service lines including construction, energy, transportation, manufacturing, sororities and recycling as well as a complete suite of employee benefits programs and services. MJ Insurance serves clients in over 16 countries and in every U.S. state.

ABOUT MJ INSURANCE

Indianapolis-based MJ Insurance exists to inspire the success, fulfillment and wellbeing of each person it serves: associates and their families, business partners, clients and the community. MJ serves a diverse client base that includes local, regional and national companies. Fifty-six years after its founding, MJ Insurance continues to expand through culture, service and leadership. Additional information may be found at www.mjinsurance.com.

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