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**MEDIA CONTACT**

LAVIDGE

480.306.6762

Ellanna Koontz

[ekoontz@lavidge.com](mailto:ekoontz@lavidge.com)

## **MJ Insurance Adds Seasoned Expert to Commercial Insurance + Risk Management Team**

**INDIANAPOLIS – (Nov. 2, 2020)** - [MJ Insurance](#), a leading insurance agency for more than 50 years, is expanding its Commercial Insurance + Risk Management — Small Business department with the addition of risk management consultant, Dominique Norton.

Norton comes to MJ from a regional insurance brokerage, where he served as an advisor. He is an expert at building and maintaining client relationships, identifying innovative strategies and navigating the insurance marketplace.

“Dominique is a strong addition to our team, and we are excited to welcome him,” said Jon Loffin, President + COO at MJ Insurance. “He has over a decade’s worth of experience in this industry and will positively impact clients by implementing innovative solutions to optimize their risk profile.”

As a risk management consultant, Norton will use his expertise to identify and qualify sales opportunities, build and maintain client relationships, and provide proactive risk

management consultation. He will help drive sales and services to new and existing clients by providing innovative solutions to client's unique risk management needs.

Norton received his Bachelor of Arts in business administration and management from University of Southern Indiana. He is also a certified CPIA and Property & Casualty Insurance Adjuster.

MJ Insurance, one of the largest privately-held insurance agencies in America, is a commercial and personal insurance, risk management and employee benefits consulting agency that since 1964, has grown from a two-person start-up to an agency with more than 160 employees. With offices in both Phoenix and Indianapolis, MJ specializes in a diverse selection of unique service lines including construction, energy, transportation, manufacturing, sororities and recycling as well as a complete suite of employee benefits programs and services. MJ Insurance serves clients in over 16 countries and in every U.S. state.

### **ABOUT MJ INSURANCE**

Indianapolis-based MJ Insurance exists to inspire the success, fulfillment and wellbeing of each person it serves: associates and their families, business partners, clients and the community. MJ serves a diverse client base that includes local, regional, and national companies. Fifty-six years after its founding, MJ Insurance continues to expand through culture, service and leadership. Additional information may be found at

[www.mjinsurance.com](http://www.mjinsurance.com).

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