

BYRON SHULTZ

EMPLOYEE BENEFITS + RISK MANAGEMENT CONSULTANT

Byron Shultz joined MJ Insurance in 2011 as a employee benefits and risk management consultant and quickly grew to become one of the agency's top performers. He has since become a principal of the firm.

Byron has a strong finance background which has helped him align key financial business metrics with a company's risk management and employee benefit programs. Byron believes in the power of data to drive strategy on the most efficient way to transfer, mitigate, and prevent risk for his clients. Byron and his team work collaboratively to always find new ideas and strategies around cost containment and improving a company's overall population health.

Outside of work, Byron is passionate about his family, golf, personal wellness and traveling to new places. A long time golf lover, Byron's number one bucket list item is to play Augusta National. He also enjoys reading and his favorite book is *Outliers* by Malcolm Gladwell.



EDUCATION

Tulane University - B.S.M. Finance
Hartford School of Insurance - Graduate

DESIGNATIONS

Commercial Lines Coverage Specialist (CLCS)
Certified Work Comp Advisor (CWCA)

PHILANTHROPY

Phoenix Children's Hospital Golf
Committee - Chairman 2016