

# BYRON SHULTZ

## EMPLOYEE BENEFITS + RISK MANAGEMENT CONSULTANT

Byron Shultz joined MJ Insurance in 2011 as a employee benefits and risk management consultant and quickly grew to become one of the agencies top performers. He has since become a principal of the firm.

With nearly two decades of industry and sales experience, Byron's specializations include cost containment programs, Workers' Compensation programs and overall risk management strategy development. His ever-growing industry knowledge has allowed him to excel in the areas of communication, customer service, education and compliance. Byron and his team work together to actively design, manage and implement specialized risk management and employee benefits programming for MJ clientele. They work to counsel clients on appropriate risk management and cost containment measures, while designing an insurance program that is specifically tailored to their organization.

Outside of work, Byron is passionate about his family, golf, personal wellness and traveling to new places. A long time golf lover, Byron's number one bucket list item is to play Augusta National. He also enjoys reading and his favorite book is *Outliers* by Malcolm Gladwell.



### EDUCATION

Tulane University - B.S.M. Finance  
Hartford School of Insurance - Graduate

### DESIGNATIONS

Commercial Lines Coverage Specialist  
(CLCS)  
Certified Work Comp Advisor (CWCA)

### PHILANTHROPY

Phoenix Children's Hospital Golf  
Committee - Chairman 2016