

# PETE NORCIA

## EMPLOYEE BENEFITS CONSULTANT

Pete Norcia joined the MJ Insurance team in 2002 as employee benefits consultant in our Benefits Consulting department. Through his growth and leadership, Pete was named an agency principal in just one year. Prior to joining MJ, Pete worked as regional sales manager for CNA Insurance Companies.

With over 30 years of experience, in both the agency and carrier side of the industry, Pete specializes in benefit design and utilization analytics, wellness strategy and implementation, communication and education strategy as well as compliance and benefits technology. Pete and his team work with clients to best align their employee benefits strategies with the overall goals of their organization and best leverage their employee benefits dollars—a practice that has proven extremely successful.

Outside of the office, Pete likes to stay active through bike riding, golfing and working in his yard. He has remained true to his Wisconsin roots and cheers for the Green Bay Packers. Pete is excited to watch his kids graduate from college and begin successful careers.



### EDUCATION

Ohio State University

### DESIGNATIONS

Associate in Risk Management (ARM)

### INVOLVEMENT

Anthem Agent Advisory Council - Member

### PHILANTHROPY

Carmel Dad's Club  
Dayspring Center  
Ohio State Alumni Association