

# KAREN FELTNER

## CLIENT ADVOCATE

Karen Feltner first joined the MJ Insurance team in 1983 as a commercial account manager in our Risk Management + Commercial Insurance department. With more than 40 years of industry experience, Karen now functions as a client advocate in our construction and mining + energy practice groups.

With a focus on alignment, Karen works alongside her team to develop and execute risk management programs and strategies tailored to best-fit each client's specific needs. Karen provides ongoing client service and support and works with the analytics, risk services and risk transfer teams to execute upon the tailored insurance and risk management program. Karen is passionate about making people feel valued and loves that her job has allowed her to form close professional relationships with clients.

Karen's children know that in addition to being very knowledgeable in insurance, she also is a great party planner! Karen comes from a large, close-knit family who she enjoys spending time with regularly. In addition, Karen loves to listen to all kinds of music and keeps up with college and high school basketball. Her favorite teams are IU and ISU. She became a grandmother for the first time in 2018 and looks forward to watching her daughter raise her first child.



### EXPERIENCE

Karen started her career in insurance at Hanover Insurance Co. before joining the MJ team.

### DESIGNATIONS

Associate in Underwriting (AU)  
Accredited Advisor in Insurance (AAI)  
Associate in Automation Management (AAM)

### INTERESTING FACT

Karen has actually worked for MJ multiple times. She started here in 1983 and left in 1990, only to return again in 1999. The continued growth and opportunities in MJ drove Karen to return.