

KEVIN SLIWA

VP SALES & STRATEGY

One of the youngest principals in firm history, Kevin Sliwa, began his insurance career as an employee benefits consultant at MJ Insurance in 2004. He quickly developed into one of the agency's top performers, becoming a partner at age 30, and was most named Vice President of Sales & Strategy. In his position, Kevin is responsible for providing strategic direction and overseeing sales efforts for the Benefits Consulting department while also managing the EB production team.

He specializes in maximizing employee benefits to support an organization's strategy, managing costs and risk, enhancing employee recruitment, increasing employee retention and satisfaction, and improving communication and perception of benefits to employees. Kevin has extensive experience in the development and implementation of employer sponsored onsite clinics and progressive wellness programs, as well as plan design analysis, creative pharmaceutical solutions and consumer driven health plans. He and his team help to identify underlying cost drivers and work to develop effective solutions customized to fit their needs.

At home, Kevin is intentional about spending time with his family and church community. He also loves water sports and snow skiing.



EDUCATION

Ball State University

RECOGNITIONS

Risk & Insurance 40 Under 40 Power Broker

INVOLVEMENT

Society of Human Resource Management-
Indy & NW Indiana Member
Anthem Broker Advisory Council - Member

PUBLICATIONS

Indianapolis Business Journal - Feature
Inside Indiana Business - Feature
Medical Office Today - Feature
NWI Business Quarterly - Feature
The Fiscal Times - Feature

PHILANTHROPY

Food 4 Souls - President and Founder
Penrod Society

