

# BYRON SHULTZ

## RISK MANAGEMENT & EMPLOYEE BENEFITS CONSULTANT

Byron Shultz joined MJ Insurance in 2011 as a Consultant in both our property/casualty and employee benefits divisions. He has since become a principal in the company and a leader in both practices. Byron has over 15 years of experience as a golf industry professional and played an integral role in the development and implementation of MJ's Golf Program.

Byron's specializations include cost containment programs as it relates to Health Care Reform, Workers' Compensation programs and overall risk management. His ever-growing industry knowledge has allowed him to excel in the areas of communication, customer service, education and compliance. Byron and his team work together to actively design, manage and implement specialized risk management and employee benefits programs. They work to counsel clients on appropriate risk management and cost containment measures, while designing an insurance program that is specifically tailored to their organization.

Outside of work, Byron is passionate about his family, golf, personal wellness and traveling to new places. A long time golf lover, Byron's number one "bucket list" item is to play Augusta National. Byron also enjoys reading and his favorite book is "Outliers" by Malcolm Gladwell.



### EDUCATION

Tulane University - B.S.M. Finance  
Hartford School of Insurance - Graduate

### DESIGNATIONS

Commercial Lines Coverage Specialist  
(CLCS)  
Certified Work Comp Advisor (CWCA)

### INVOLVEMENT

A Healthier YOU Committee

### PHILANTHROPY

Phoenix Children's Hospital Golf  
Committee  
- Chairman 2016