

MONICA SHELTON

ACCOUNT MANAGER / TEAM LEAD

Monica Shelton joined the MJ Insurance team in 1998 as Marketing Coordinator in our Benefits Consulting department. With nearly 30 years of industry experience, she quickly moved up to Senior Account Coordinator and has since been promoted to Account Manager. As a veteran of the industry, Monica's expertise lies in client reporting, communication, and marketing.

Monica is responsible for managing the day-to-day needs of MJ's growing employee benefits clientele while providing extraordinary service. She is responsible for the marketing and renewal process of new and existing clients providing analysis and reporting in conjunction with our Health Risk Analytics team. With a focus on alignment, Monica endeavors to better evaluate, analyze, plan and manage her client's employee benefits programs and strategies.

Monica spends nearly all of her time outside of the office enjoying the great outdoors. She loves to camp and go boating. Monica also loves working in her garden and spending time with her daughter. Monica and her family have a dog named Bodie and three cats.



EXPERIENCE

Prior to joining MJ, Monica Shelton was an administrative assistant at Golden Rule Insurance.

DESIGNATIONS

Registered Health Underwriter (RHU)
Registered Employee Benefits
Consultant (REBC)

PHILANTHROPY

Hamilton County Humane Society