

# JOE PERKINS

## EMPLOYEE BENEFITS CONSULTANT

Joe Perkins joined the MJ Insurance team in 1984 as Employee Benefits Consultant in our Benefits Consulting Department and quickly grew to become one of the agencies top performers. Named a principal of the firm in 2003, Joe has continued to grow and cultivate his leadership skills and technical expertise where he is now the lead production mentor for all incoming benefits consultants within the firm.

On top of his mentorship responsibilities, Joe consults group clients on cost-saving benefit solutions. Joe's broad range of specialties include plan design analysis, on-site clinic development and implementation, self-funding, creative pharmaceutical solutions and consumer driven health plans. At MJ, Joe and his team work to ensure clients' employee benefits strategies are aligned with their business goals and objectives as they grow and change.

When Joe is not at MJ, he likes to spend time with his family, travel, practice yoga, read, golf and play baseball. His favorite baseball team is the St. Louis Cardinals, though he wants to see a game in every major league stadium in America.



### EDUCATION

Indiana University  
- The Media School

### PHILANTHROPY

Indiana Bulls - Board Member