

# MIKE MARSELLA

## SURETY CONSULTANT

Mike Marsella joined MJ Insurance in 2006 as a surety consultant specializing in the placement of surety bonds for the construction industry. Prior to joining MJ, he spent eight years as a commercial loan officer with two of the largest regional banks in the country. His focus and commitment to financing construction companies led him to MJ Insurance where he now functions as the surety practice leader.

Mike works with contractors of all sizes and in every aspect of the construction industry to help them with their contract bonding needs. This entails providing a professional review of contract terms and conditions, in depth financial analysis, recommendations for balance sheet restructuring, WIP trend analysis, assisting with succession planning, business continuity and buy-sell agreements, advising on bank transactions, board advisory services, ESOP advisory and marketing the placement of all surety bond needs.

Outside of work, Mike spends most of his time watching his kids compete in sports and other activities. He loves to be outside spending time with friends and family. Mike also has a passion for travel and dreams of spending an entire summer in Europe.



### EDUCATION

Indiana University, Undergraduate and  
MBA from Kelley School of  
Business

### INVOLVEMENT

LDC for Indiana Construction Association  
- Finance Committee Chairman  
Associated Builders and Contractors  
(ABC)  
- Membership Committee  
Construction Financial Management  
Assoc.  
- Education Committee  
Chairman ISA, SAI, CCS, NASBP - Member

### PHILANTHROPY

Rebuilding Together - Indianapolis  
Carmel Dad's Club  
St. Joseph Institute for the Deaf

