

MERCY IBARRA

CLIENT EXECUTIVE

Mercy Ibarra joined the MJ Insurance team as account manager in our Benefits Consulting department and quickly moved up to the role of client executive. With over 20 years of employee benefits, life and health insurance experience, Mercy has grown to become a technical expert in her field and respected member of the Benefits Consulting team.

Mercy and her team work to provide comprehensive benefits, health and wellness programs and compliance services to their clients. As a seasoned client executive she develops the most cost effective and strategic benefit options and programs for our clients. She is their main point-of-contact and acts as an advocate on their behalf. She enjoys creating effective communication material and helping our clients navigate the ever-changing world of health care reform.

Outside of MJ, Mercy spends time cheering for the Arizona Cardinals. Mercy is bilingual in Spanish and loves to converse with other Spanish-speakers.



EXPERIENCE

Prior to joining MJ, Mercy worked as a senior account manager at DBG Benefits.

DESIGNATIONS

Arizona Life & Health License

PHILANTHROPY

United Cerebral Palsy of Central Arizona
Southwest Autism Research & Resource Center (SARRC)