

# KRISTEN CONARD

## CLIENT ADVOCATE

Kristen Conard joined the MJ Insurance team in 2014 as commercial account assistant in our Commercial Insurance department. Her aptitude for learning and technical comprehension allowed her to quickly move up to her current role, client advocate, in our Manufacturing practice.

Kristen assists in marketing new and renewal accounts as well as contract and policy reviews, coverage verification and servicing the day-to-day needs of clients in the manufacturing industry. Typical day-to-day needs include, but are not limited to, issuing certificates of insurance and policy changes through endorsements. With a focus on alignment, Kristen works with her team to assist in the development and execution of risk management strategies and programs tailored to the specific needs of our clients.

When Kristen isn't working hard to make sure her clients are receiving the best possible service, she is at home with her cat, Georgia. Kristen loves to cook and watch IndyCar racing. In college, Kristen completed a sales internship in London, England, and would love to travel back to Europe soon!



### EDUCATION

Purdue University '13

### DESIGNATIONS

Indiana Property & Casualty license

### PHILANTHROPY

St. Jude Children's Research Hospital  
American Lung Association

### INVOLVEMENT

MJ FUN Committee Co-Chair

### THE BEST THING ABOUT MJ IS...

"all the people I get to work with everyday"